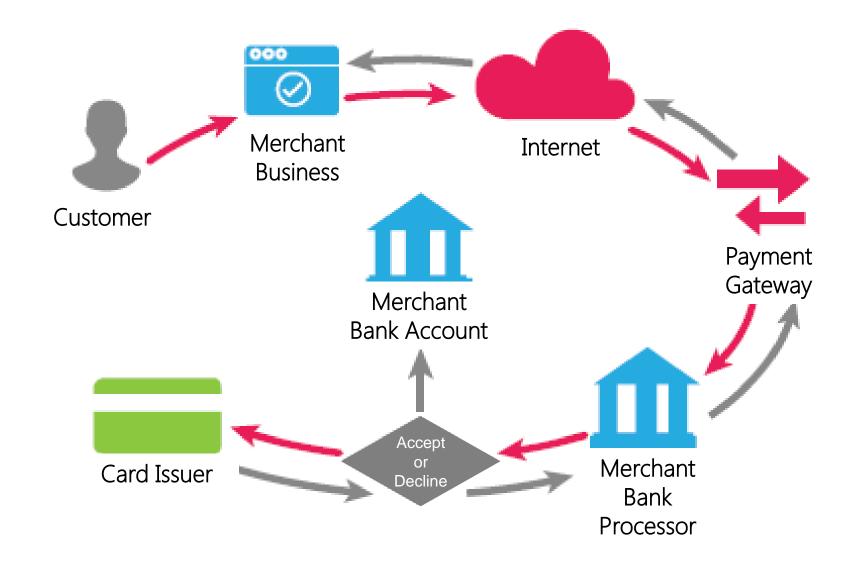
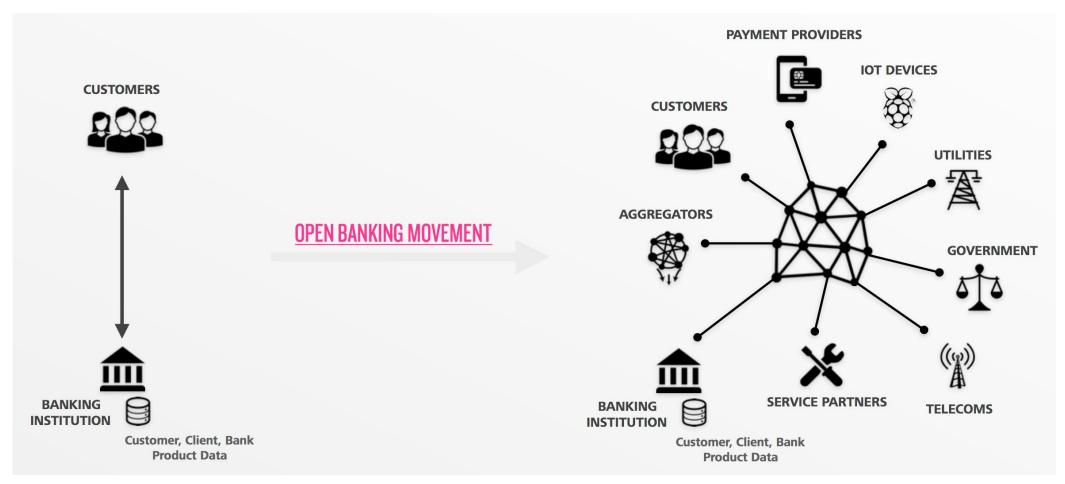


## An example of customer journey today

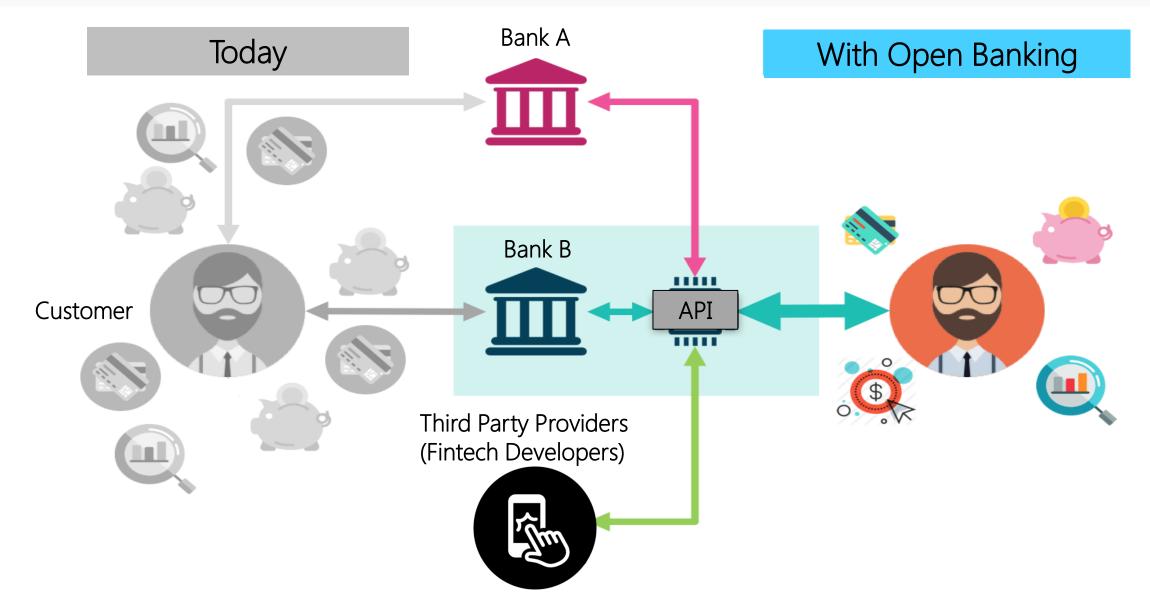


## Customer journey with open banking

Open Banking - bank products, services, functions and data (including customer data) are shared for use with 3rd parties to add additional value and create new business models



## An example of customer journey with open banking



# Stronger Together



### Understand each other

#### BANKS' NATURAL ADVANTAGE

#### FINTECH ADVANTAGE



#### **TRUST**

<u>Institutional trust</u> in safety of organisation & industry and regulatory environment and <u>relationship trust</u> in its people and human interactions; beyond just transactional trust



### END-TO-END CAPABILITIES

Comprehensive capabilities across the value chain, including ability to perform complex transactions



### DEEP CUSTOMER RELATIONSHIPS

Complete relationship with a wide base of customers that extends beyond simple transactions

**AGILITY** 

LEGACY MINDSET

EXPERIMENTATION & RISK TAKING

## **Embrace Open Innovation**

#### Institute of Higher Learning

FRANKPRENEURSHIP



Singapore Management University





Polyfintech 100

#### Corporates

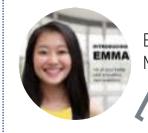
**Telecommunication** Provider Starhub



Amazon Web Services



#### **Customer Interaction and Experience**



EMMA Mortgage bot



Mining external data for micro segmentation



Voice enabled banking



Self directed Robo

#### **Smart Compliance**

#### THETARAY

Unsupervised learning on AML patterns



AI based transaction hit investigation platform

**Engaging Insurance** Customers

### boundlss

Wearable data based Wellness advisory

#### Government Agencies



**AUTHORITY** 

**IRAS** 



Monetary Authority of Singapore

GovTech



Central Provident Eund



For our Corporate customer - Moving beyond banking





Beyond Banking for business





OCBC is the **1st Bank in Southeast Asia** to offer an API platform



Multiple partner collaborations

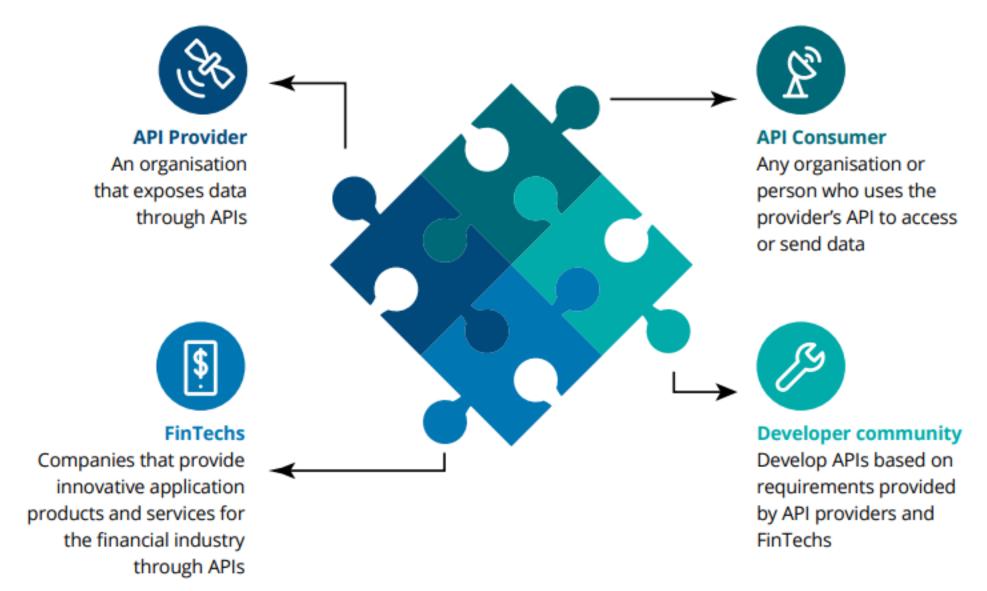


More than 100, 000 API Calls



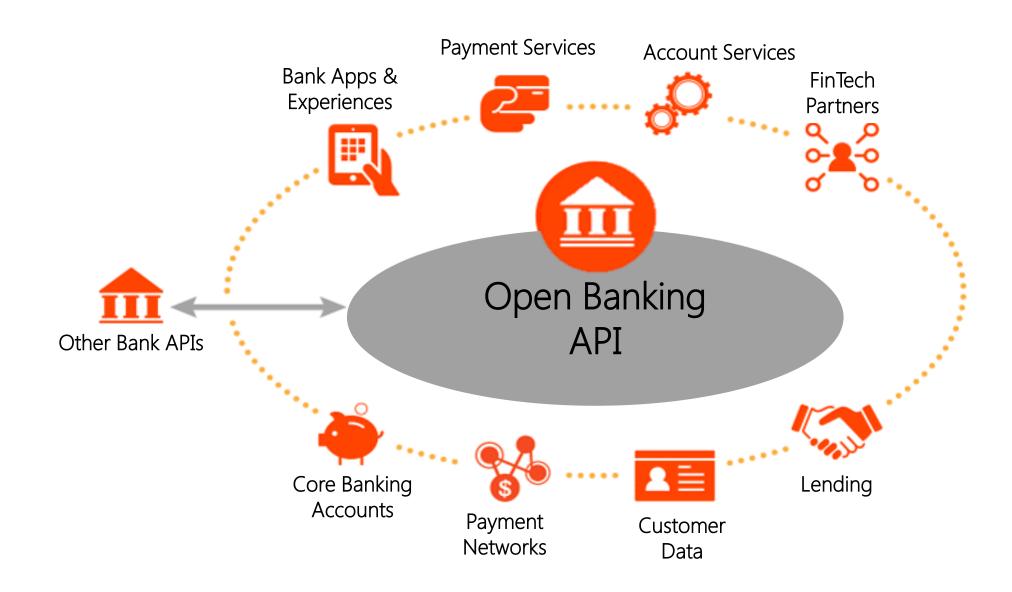
43 APIs in 12 months, including 6 Transactional APIs

### Collaboration to create a standard



9

## Collaboration: Industry API platform

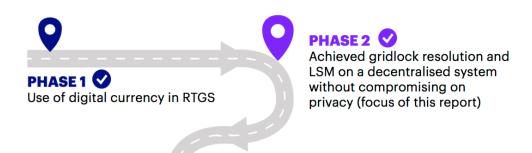


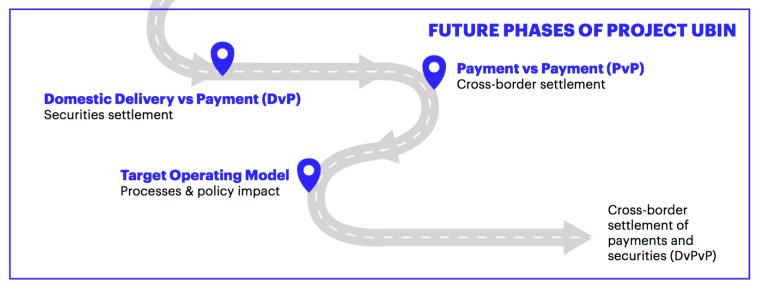
## Collaboration: Project Ubin

A collaborative project initiated by Monetary Authority of Singapore (MAS) with the banking industry to explore the use of Distributed Ledger Technology (DLT) for clearing and settlement of payments & securities

Develop simpler to use and more efficient alternatives to today's systems based on digital central bank issued tokens



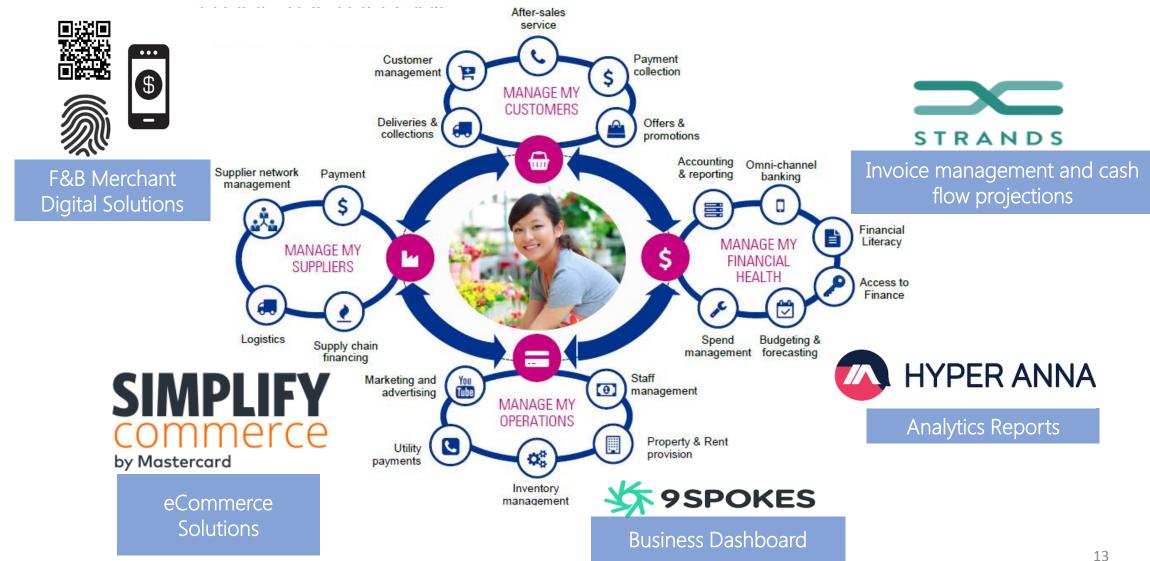




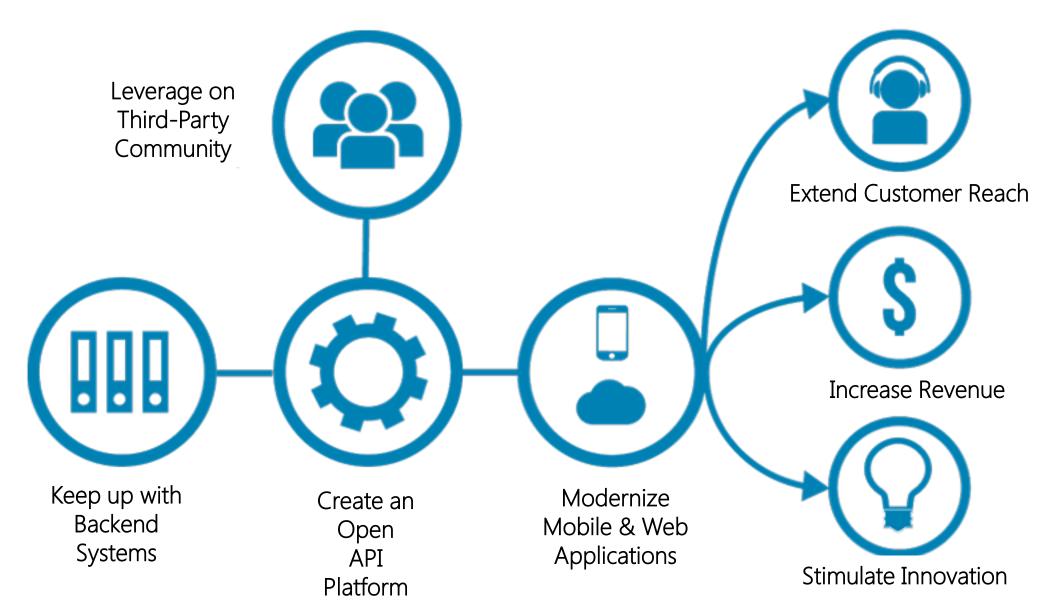
### All about our customers



## Ways which banks can help Micro SME



### What's in it for us?



# Work with others | Embrace Open Banking



